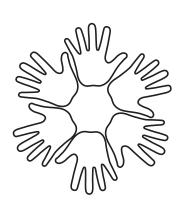


# ANNUAL REPORT

2018











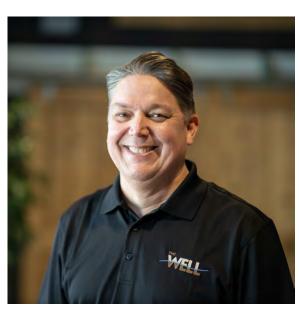








# A LETTER FROM THE EXECUTIVE DIRECTOR



Roman's 5:1-5 says "Therefore, since we have been justified through faith, we have peace with God through our Lord Jesus Christ, through whom we have gained access by faith into this grace in which we now stand. And we boast in the hope of the glory of God. Not only so, but we also glory in our sufferings, because we know

that suffering produces perseverance; perseverance, character; and character, hope. And hope does not put us to shame, because God's love has been poured out into our hearts through the Holy Spirit, who has been given to us. Two words we often use at the Well are "hope" and "grace." In serving at the Well you will encounter people struggling to find hope. You will see a need to enter into grace and meet people where they are. When we enter into relationships with grace we are blessed with the opportunity to see Jesus.

In this year's annual report you'll see the many ways in which we can enter into relationship with others while finding information on the many programs we offer, numbers related the ministry, and a small glimpse into where we're going. I want to challenge you to look beyond all of that and see the people. See those who are served and those serving. See how lives and communities are being transformed. See how resources are used to invest in others. See how communities partnering together can make an impact. See the love of Jesus flowing in our communities.

Blessings,

Executive Director, Jayson Henry



#### **2018 PROGRAM HIGHLIGHTS**



#### **PURPOSE**

Combining the love of Christ, the help of our communities and the strength in each person to find hope for life.

#### WELL RESOURCE CENTER



- 2,000 + clients came through the Resource Center
- 259 new clients were added
- 350 walk-in's supported

# GETTING AHEAD



- We had 12 graduates of the 15 week class who focused on what their life looked like before, where they were at currently, and where they want to go
- Mentoring started in 2019 with a focus on budgeting led by volunteers Janet Winn and Chris Robinson

#### **LOAN PROGRAMS**



399 pieces of medical equipment were loaned out of our Medical Loan Closet

### WELL THRIFT STORE

- 38% sales growth from 2017 to 2018
- Our furniture showroom was built-out 3,000 square feet in Well West to accommodate our furniture donations and sales, while other departments expanded to a 26% increase in overall square footage
- We are putting out 4600 items each week through process improvements



#### **FINANCIALS**

#### STEWARDING DONATIONS



We work hard to make the best possible use out of donor funding. We recognize we could not do it without the success of the thrift store, and the support of our community, churches, individuals, and businesses.

#### **BOARD MEMBERS**

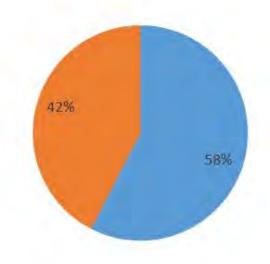


- Sandy Blom-Current Chair
- Mike Buchheit-Co Chair
- Don DeWaard-Treasurer
- Kathy Terlouw-Board Member
- Alex Billings-Board Member
- Jayson Henry-Executive Director

#### **2018 REVENUE SOURCES**

Sum of %

2018 Revenue Sources

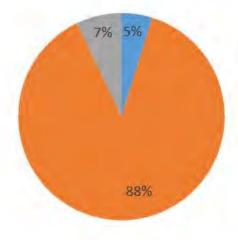




#### **2018 EXPENSE BREAKDOWN**

Sum of %

2018 Expense Breakdown





#### **ANNUAL FUNDRAISERS**

#### **ADVANCEMENT**



While our thrift store is the biggest donor to our ministry, we are always looking for unique ways to raise money and serve the community.

#### **WAFFLES FOR THE WELL**



- Each year, The Well hosts a waffle breakfast at Third Church as a way to fellowship over a delicious meal, provide volunteer opportunities, and raise funds for a specific project-a sound system
- The Well put on another Waffles for The Well fundraiser in Knoxville to raise money for The Well Knoxville location

#### PROM POP-UP SHOP



• We desire to be a community partner! This year, The Well Thrift Store teamed up with Hope's Bridal Shop to put on a Prom Pop-Up Shop for local high school girls. Brand new dresses were sold at a discounted price. All proceeds benefitted The Well





#### **TORNADO RELIEF**

#### JULY 19, 2018



No one could have anticipated the events of July 19. As a community based organization, we wanted to provide support through this difficult time. Churches, businesses, and partner organizations showed up in incredible ways to partner with us!

#### **TORNADO RELIEFAID**

- In one month's time, The Well was able to serve 1000 people affected by the tornado
- We began providing aid to cover food, fuel and household goods
- We provided aid for utility bills while some people were temporarily out of a job, cars that had been damaged by the tornado, and other miscellaneous things
- We worked with Iowa Workforce Development as a site for people to sign up for unemployment
- The Pella Community Food Shelf stayed open longer hours to accommodate
- Springs 'n Sprouts provided fresh produce
- The community outpouring and support for and through Vermeer was amazing!
- Ultimately, we provided short-term support that led to some longer term support
- We praise God for His protection and provision during this time. All glory be to Him!





#### 2018 PROGRAM LAUNCHES

#### **INNOVATIVE PROGRAMS**



We value people and desire to serve them in a variety of ways through a holistic approach. Our new programs reflect the different areas we love to serve people through.

### WELL EATERY



- Daily 25 + seniors gather M-F for a meal
- Meals are catered in, and cost \$5-7 a meal
- We desire intergenerational community through a shared meal, as well as the opportunity to fellowship



# TRANSFORM

- Transform, a volunteer event focused on community service projects, took place the second weekend in May
- 250 volunteers completed 25 service projects in Marion County through homeowners and local social service agencies



#### **GRIEF SUPPORT SERVICES**

- Led by Pam Bettger
- The Well hosts large and small support groups for people experiencing loss
- griefsupport@thewelliowa.org



#### CELEBRATE RECOVERY (CR)

- Led by several amazing volunteers
- CR is a 12-step Christian Recovery program focused on helping people be set free from life's hurt's, habits and hang-ups
- 20-30 men and women gather each Thursday night beginning at 5:30 PM with a meal



#### **IF: GATHERING**

- Led by volunteer Kate Guess
- The Well hosted an IF: Gathering for local women to gather with one another through a simulcast series from Jennie Allen



#### **2018 CONTINUED PROGRAMS**



#### PROGRAMS THAT WORK

When something works and we see how our people benefit from it, we continue to invest in the program.

# WELL WORKS



- Led by team member, Rich Kacmarynski
- We hold several local contracts with employers in the area
- We graduated our first 3 employees from the program in 2019

#### **ACTS: A CALL TO SERVE MINISTRIES**



- ACTS led by team member, Bryan Gaylor (added in 2019)
- 64 projects completed in 2018 in and around Marion County
- Transform took place for the first time in 2018, where 250 volunteers showed up to knock out 25 service projects



#### NAMI: NATIONAL ALLIANCE ON MENTAL ILLNESS

- Led by volunteers Bev and Steve Roozeboom
- Families are learning how to stabilize their resources and support those in their family suffering from mental health issues



#### **MEN'S BREAKFAST**

- Led by volunteers Stu Bandstra and Doug Renaud
- 10-20 men gather in community event Saturday morning for breakfast and fellowship



#### IF: TABLES

- Led by volunteer Kate Guess
- Once a month, 5-15 women served by The Well are gathering in community to talk about Jesus
- Non IF days, women gather for bible study



#### **PARTNER HIGHLIGHTS**





Partner organizations of The Well share the same objectives and serve clients in a variety of ways. Our partner organizations are separate community based organizations located at The Well Campus. We believe there is power in partnering together!

#### PELLA COMMUNITY FOOD SHELF



- 500 families are served per year
- An average of 1400 individuals are fed per month
- Open Tuesdays 8-9 am and 6:30-8pm. Call 641-780-1779

#### **SPRIGS 'N SPROUTS**



- Offers organic CSA's (community supported agriculture) June- September
- If you'd like a share, you can volunteer to work in the garden for a discounted rate
- Contact info@sprignsprouts.org



# GOOD SAMARITAN FREE MEDICAL CLINIC

- Serve 100+ people a year
- Open 1st and 3rd Thursday from 6-7 pm
- No appointments needed.



# FOOT CARE AND BLOOD PRESSURE CLINIC

- Serves 10-20 seniors every other month from 8-11 am.
- Call 641-828-2238 ext 221 to schedule appointments



#### **VITAL MEN MINISTRIES**

- 15 men meet once a week for bible study on Wednesdays from 6:30 pm-8 pm
- Contact 641-780-1295



#### **2018 VOLUNTEER HIGHLIGHTS**



#### **VOLUNTEERS**

Volunteers are a vital part of making our ministry run smoothly. Each volunteer attends a training, completes a background check, and is assigned to an area to utilize their gifts. We are blessed with over 500 active volunteers!



#### WELL THRIFT STORE

- 12,013 volunteers hours were logged in 2018
- 122 groups volunteered in 2018



#### WELL RESOURCE CENTER

- 1,466 volunteer hours were logged in 2018
- 12 groups volunteered in 2018



# A Call To Serve

- Volunteers have put in 1,000 + hours while doing 64 ACTS projects
- Contact acts@thewelliowa.org



#### **VOLUNTEER TRAINING**

- Trainings are held on the second Tuesday of each month and focus on the ins and outs of the ministry
- Average attendance each month is 7 new volunteers
- 85 people attended volunteer training in 2018



#### **TOTAL VOLUNTEER HOURS**

- We had a total of 17,609 volunteer hours logged in 2018
- Ministry would NOT be possible without our faithful volunteers



#### **VOLUNTEER SPOTLIGHTS**

#### **VOLUNTEER AT THE WELL**



Ministry at The Well doesn't happen without the support of our communities and faithful, committed volunteers. The Lord always brings multi-talented, servant-hearted men and women to move this ministry forward.

Consider where you might plug in!

The Well team would like to shed light on two incredibly hardworking volunteers: Adrian Vos and Gary Verhoef. These two men have given over 200 hours each to work on construction projects at The Well in Pella and Knoxville. If you've been to The Well in Pella lately, you'll see we have a new furniture showroom, new office space, a new bike shop, and a completed Well Works manufacturing space. If you've been to The Well Knoxville lately, you'll see a completely transformed auction house into a ministry and thrift store space. This is in large part to the dedication and skilled labor of both Adrian and Gary! We are blessed by these men, and the ways they use their gifts and talents to further the mission of The Well! All of their work has been completely volunteer-based.





Adrian Vos- scopes projects for Transform as they come in, works on construction projects throughout Transform, and at The Well Knoxville, including framing the thrift store, drywall in the ministry space, siding the building and other projects upon request. He has also done furniture pick up and deliveries at The Well Thrift Store.

Gary Verhoef- fixes bikes that are donated, worked on framing up and completing the learning center, new office space, and the new bike shop at the Pella Well. He also drafted the layout for The Well Knoxville.

We can't verbalize enough how grateful we are for these men! Please help us thank them when you see them next!

You can volunteer individually, or as a group.
Contact tabithavos@thewelliowa.org or call 641-621-0164 ext
709 to learn more, or visit thewelliowa.org to fill out an
application.



#### **WELL TEAM**



#### **TEAM CULTURE**

The Well is made up of servant-hearted individuals who value relationships, and sharing Jesus with everyone who walks through the door.



JAYSON HENRY, EXECUTIVE DIRECTOR



JOSH CONRAD, PROGRAM DIRECTOR



RICH KACMARYNSKI, WELL WORKS DIRECTOR



EDEN YOUNGBERG, ADVANCEMENT AND MARKETING DIRECTOR



TABITHA VOS,
VOLUNTEER AND ADMINISTRATION
CORDINATOR



NANCY HENRY, THRIFT STORE DIRECTOR



TAB VANDERHORST, THRIFT STORE



LUCINDA SMITH, THRIFT STORE



KAREN DUNSBERGEN, RESOURCE CENTER DIRECTOR



LAURA REIF, CARE COORDINATOR



KIM BRENIZER, Care Coordinator



#### **NEW IN 2019**

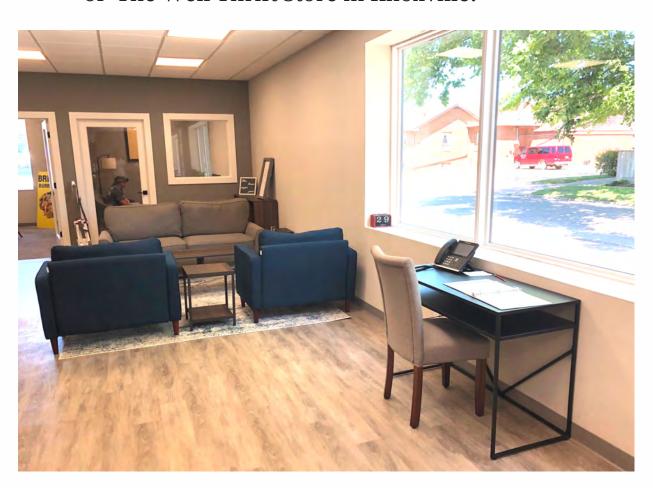


#### **NEW KNOXVILLE LOCATION**

For years, a group has prayed about what it might look like to have The Well located in Knoxville, Iowa. The Lord answered!

#### THE WELL KNOXVILLE

- Incorporating both The Well Resource Center and The Well Thrift Store, The Well Knoxville is located at 404 W. Pleasant Street in Knoxville, Iowa
- The Well Knoxville Leadership team includes: Mike and Jacque Moats, Klay Korver, Pat Finan, Eden Youngberg and Jayson Henry
- We hired Larissa Van Donselaar as the Program Director, Eric Goodale as the Care Coordinator Team Lead, and Lucinda Smith as the manager of The Well Thrift Store in Knoxville.







#### **MEMORIALS**

#### **IN LOVING MEMORY**



Memorials are gifts given in memory of someone who has passed away. Each person listed below are great friends of The Well. We remember who they were and the great impact they continue to have for the Kingdom, even after their passing.

#### **CAL VAN EE**

- Calvin was born at home near Otley, Iowa. He attended Pella Christian Grade School, was a 1965 graduate of Pella Christian High, and attended Iowa State University and earned his degree. Calvin passed away on February 5, 2018.
- Cal was a impactful leader and relationship builder in Celebrate Recovery and at the Men's Breakfast at The Well.

#### KIRK KORVER

- Kirk Erick Korver was born October 7, 1990, to Kevin and Laine Korver in Long Beach, California. After a short illness, he passed away on March 20, 2018, at the University of Iowa Hospitals in Iowa City, Iowa.
- The Korver's have been instrumental in starting, growing and supporting the ministries of The Well Pella and now The Well Knoxville.

#### MINNIE VAN WYNGARDEN

- Wilhelmina Catherina Hol was born January 29, 1926, the sixth child of eight to Willem and Marie Hol. She was born near Tracy and attended the Bluff Creek School. She attended Pella Community High School for three years and graduated from Pella Christian High School. She passed away May 25, 2018 (age 92).
- Minnie enjoyed her community and fellowship at The Well Eatery formerly known as Congregate Meals.

#### **KATHY SINCLAIR**

- Kathy Sinclair, 64, of Pella and formerly of Newton and Oskaloosa, died Monday, November 5, 2018, at the Pella Regional Health Center E.R. She was born December 30, 1953, in Oskaloosa, Iowa, the youngest of twelve children born to Aca and Marcella Wolf Malloy.
- Kathy was a strong prayer warrior and intercessor for clients and team members at The Well.



#### SUPPORT THE WELL IN 2019



#### PARTNER WITH US

Your financial support and prayer is what keeps this ministry moving forward. Your support allows us to help more people. Please consider partnering with us financially.

# VEC I WOULD LIKE TO DARTNER WITH THE

WELL TO OFFER HELP AND HOPE	
Enclosed is my tax-deductible automatic <b>monthly</b> contribution of:	
	\$25
	\$50
	<b>\$100</b>
	\$500
	\$1,000
	Other
Checks can be made payable to The Well. Please attach a voided check for monthly contributions.	
Enclosed is my tax-deductible <b>one-time gift</b> of:	
	\$25
	\$50
	<b>\$100</b>
	\$500
	\$1,000
	Other
Check if your employer offers a matching gifts program Employer Name:	
Name:	
Address:	

**Email Address:** 

Phone Number:





419 E Oskaloosa St Pella, IA 50219

404 W Pleasant St Knoxville, IA 50138



Pella Resource Center: 641-621-0164 ext 706 Pella Thrift Store: 641-621-3333

Knoxville Resource Center: 641-205-8603 Knoxville Thrift Store: 641-205-8605



info@thewelliowa.org



thewelliowa.org

